



Andrew Rosengren

MANAGING DIRECTOR



andrewrosengren@guberno.com.au



+ (61) 428 003 492



Gordon House, 21/24 Little Bourke Street, Melbourne, VIC, 3000



OVERVIEW

- Andrew has 30+ years' experience managing complex business processes, resources, relationships and commercial negotiations in a global context, including China.
- High level strategic thinking, commercial and financial acumen, stakeholder management, digital and automation technology knowledge and communications. These capabilities have always been underpinned by a strong moral compass and high levels of integrity.
- 15 years' practical Executive experience leading and supporting companies to execute growth, development and improvement strategies successfully.
- Extensive experience across diverse industries and sectors worldwide.



EXPERTISE

Industry



Mining, Manufacturing, Industrial Chemicals, Energy, Oil and Gas, Utilities (water)



Logistics, Infrastructure, Govt.



Civil Construction, Building Materials, Property, Agriculture

Functional



Strategy and Growth Advisory



Corporate Development and Business Improvement



Technology and Innovation



EDUCATION

- MA (Philosophy, Politics, Economics) – University of Oxford, Rhodes Scholar
- BE (Hons) Mining – University of Queensland
- Grad Dip Applied Finance & Investment – Securities Institute of Australia



SENIOR MANAGEMENT EXPERIENCE

Strategy and Corporate Development

- Defined/approved/executed a diversification strategy in Orica including; acquisition of high precision measurements company, investment in start-up in advanced mining geosciences, and paved market entry in liquid fertilisers.
- Established strategic China JV between Orica and top 10 Chinese SOE.
- Director of strategic JV in chemical manufacturing and marketing (\$1bn).
- Acquisition/divestments in Africa, Middle East, Europe, Latin America, Australia.
- Major strategic procurement negotiations in ammonium nitrates and bitumen.

Profit and Loss Business Management

- Executive for portfolio of emerging/growth/turnaround businesses within Orica - environmental monitoring in Sweden, civil tunnelling in Asia, liquid fertiliser in Australia, ground support globally, high precision radar/laser monitoring.
- CEO of Fulton Hogan Australia (\$1.8bn), a civil construction and infrastructure services business maintenance. Led major repositioning of contracting strategy.
- GM transport and logistics in Boral Ltd (\$160m). Transformation of asset heavy transport business into an asset light and information rich logistics business.
- Operations management across surface and underground (copper, gold) mining.

Operations Management

- Led evolution of a digital and automation technology strategy in mining services.
- Organisational change leader/Project Director for mining, smelting operational transformation utilising six sigma and lean methodologies.
- Led major pricing strategies for local market competition in a range of construction materials entities.