



Lindsay Kirsner

ASSOCIATE DIRECTOR



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OVERVIEW

- Lindsay has over 25 years' industry experience, including 14 years with global major Rio Tinto. Leader of complex M&A projects and capital investment proposals across six continents in a wide variety of commodities & operational settings.
- strategy & governance expertise on the owners' councils of the world's largest integrated mining & metals operations and public & private company Boards.
- He has directed global teams delivering large, cross-jurisdiction acquisitions and divestments, including demerger, IPO & trade sale processes.
- Led some of the largest mine planning & feasibility projects for world-class mines and their infrastructure through periods of unprecedented growth
- Comfort with complexity, with deep technical & commercial understanding.






EXPERTISE

Industry

-  Mining & Metals, Energy, Recycling, Transport
-  Port, Rail, Power Generation, Logistics & distribution
-  Infrastructure, Major Projects

Functional

-  Strategy and Growth Advisory
-  M&A, Divestments, Acquisitions
-  Leadership & management, Major Project approvals



EDUCATION

- MBA – University of Melbourne (Award of Distinction)
- B.Sc (Hons) Geology – University of Melbourne (First Class Honours)
- Fellow of the Australasian Institute of Mining & Metallurgy (FAusIMM)



SENIOR MANAGEMENT EXPERIENCE

M&A - divestments/acquisitions

- Leader of multiple, complex global M&A projects, including building bid/sale teams, negotiations & due diligence for large & small businesses.
- Ran a two-year interdependent sale process (trade sale, demerger & IPO) of a major multi-site business across jurisdictions & challenging ownership structures.
- Senior member of successful DD & acquisition team for a major, vertically integrated, financially distressed (in administration) company-defining business.
- Leadership & membership of numerous mining, smelting, power, infrastructure and other acquisition & divestment teams for over a decade.

Leadership & management

- Deep industry understanding across multiple commodities and jurisdictions, blending strategy, leadership, commercial & technical disciplines.
- Senior management roles, including large teams (450+ people), complex accountabilities combining material safety, health & environment risks, geographic spread, technical challenges, resourcing & timeline constraints.
- Public & private company Board and Executive Committee positions, including in the role of JV Chairman. Polished presenter to Boards, partners & stakeholders.
- Built & led project teams for approval of major projects (\$\$ billion).

Strategy & Corporate Development

- Led the development and implementation of corporate & business strategies through both growth and resource-constrained periods.
- Accountable for strategic, life-of-mine planning, delivering step-change in quality of results & supporting major product changes during unprecedented growth.
- Supported major takeover defense in aftermath of GFC/market crash.